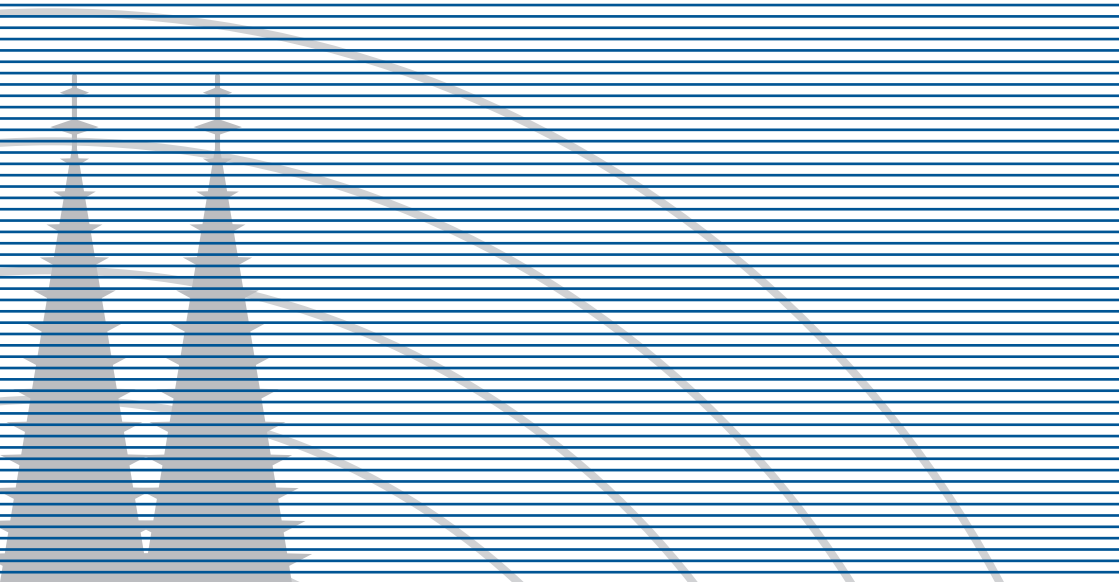




Industrie- und Handelskammer  
zu Köln

# Cologne Economic Region 2009

Statistical overview



**IHK KÖLN. WIR UNTERNEHMEN.**

## IHK Cologne – your supplier of facts and figures

The Cologne Chamber of Commerce and Industry offers you an extensive range of data on the economic region of Cologne as well as on the cities of Cologne and Leverkusen and for the districts of Oberberg, Rhein-Erft and Rhein-Berg.

An initial overview as well as more detailed publications can be found on the Internet at:

[www.ihk-koeln.de/Standortpolitik/ZahlenDatenStatistiken](http://www.ihk-koeln.de/Standortpolitik/ZahlenDatenStatistiken).

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### ► The IHK region in brief ...

|   |  |  |  |
|---|--|--|--|
| Gross domestic product  | 2006<br>in million euros<br><b>73,229</b>  | Change on previous year<br>(nominal)<br><b>4.4%</b>      | Change in NRW<br><b>3.4%</b>           |
| Gross domestic product per employed person                    | 2006<br><b>64,887</b>                      | Change on previous year<br><b>3.6%</b>                   | Change in NRW<br><b>3.1%</b>           |
| Population  | As at 30/06/2008<br><b>2,186,597</b>       | Change on previous year<br><b>0.2%</b>                   | Change in NRW<br><b>-0.2%</b>          |
| Registered companies<br>and small traders                     | 2009<br><b>137,415</b>                     | Companies on the<br>commercial register<br><b>35,044</b> | Change<br>all Companies<br><b>2.3%</b> |
| Employed persons subject<br>to social insurance contributions | 2008<br><b>786,884</b>                     | Change on previous year<br><b>2.6%</b>                   | Change in NRW<br><b>2.3%</b>           |
| Unemployment rate   | 2007<br><b>9.1%</b>                        | Status on previous year<br><b>10.1%</b>                  | NRW<br><b>8.5%</b>                     |
| New business registrations                                    | 2007<br><b>24,605</b>                      | Change on previous year<br><b>-2.6%</b>                  | Change in NRW<br><b>-3.2%</b>          |
| Insolvencies  | 2008<br><b>1,393</b>                       | Change on previous year<br><b>21.9%</b>                  | Change in NRW<br><b>10.8%</b>          |
| Purchasing power per person (Index=100)                       | figure for 2009<br>Cologne<br><b>109.2</b> | NRW<br><b>101.5</b>                                      | Germany<br><b>100.0</b>                |

Source: Federal Employment Agency, GfK Nurnberg, IHK Cologne, Information und Technik NRW (IT.NRW). Status: 2008.

## The economic region of Cologne in figures

The cities of Cologne and Leverkusen and the three districts of Oberberg, Rhein-Berg and Rhein-Erft make up the region of the Cologne Chamber of Commerce and Industry. With its high business potential, skilled workforce and the purchasing power of its 2.2 million inhabitants, this economic region's impact extends far beyond its borders. A dense transport network of highways, railways, waterways and air routes ensures that Cologne is one of the major hubs in Europe. At the same time, business is extremely versatile here. There is a productive blend of large, medium-sized and small companies and a healthy mix of different sectors. The diversity ranges from automotive and mechanical engineering to chemicals and biotechnology, from insurance companies and trade to IT companies and the media.

The main data for the Cologne economic region has been compiled by IHK Köln in this brochure. It contains the current population statistics for county boroughs and rural districts as well as a breakdown of the approx. 140,000 companies within the IHK region by figures and sectors. The brochure provides information on the development of the major industrial sectors as well as their export sales. Information on tourism, business rents and public finances, employment and training complete the spectrum.

Due to a change in the economic classification system from WZ 2003 to WZ 2008, a comparison with the previous year is only partially possible. This has been indicated in the relevant tables. You can find a summary of the changes made on the website of the Federal Statistical Office at [www.destatis.de](http://www.destatis.de)

## ► Contents

|   |    |
|---|----|
| ► <b>Area and population</b>  |    |
| Area and population   | 5  |
| Population trend  | 5  |
| Age structure   | 5  |
| ► <b>Employment</b>   |    |
| Employees subject to social insurance contributions                 | 6  |
| Employees subject to social insurance contributions by sectors      | 6  |
| Employment  | 6  |
| Commuters   | 7  |
| ► <b>Economic performance</b>                                       |    |
| Gross domestic product and gross added value                        | 7  |
| GfK purchasing power and POS sales                                  | 7  |
| Business climate indicators   | 8  |
| ► <b>Transport</b>  |    |
| Passenger and freight volume at Köln Bonn Airport                   | 8  |
| Cargo handling in the ports   | 8  |
| ► <b>Companies</b>  |    |
| Registered companies and small traders                              | 9  |
| Company registrations and insolvencies                              | 9  |
| ► <b>Manufacturing Industry</b>                                     |    |
| Manufacturing industry  | 10 |
| Selected industry sectors   | 10 |
| Export sales  | 11 |
| ► <b>Trade</b>  |    |
| Retail trade companies  | 11 |
| Wholesale companies   | 12 |
| ► <b>Health</b>   |    |
| Health services   | 12 |
| ► <b>Tourism</b>  |    |
| Overnight stays   | 13 |
| Tourism and leisure industry  | 13 |
| Trade fairs and exhibitions   | 14 |
| ► <b>Information and Communication industry</b>                     |    |
| ITC Companies   | 14 |
| ► <b>Building and living</b>  |    |
| Planning permissions  | 14 |
| Commercial rental prices  | 15 |
| ► <b>Public finances</b>  |    |
| Public finances   | 16 |
| Business rates  | 16 |
| ► <b>Vocational training</b>  |    |
| Distribution of newly registered apprenticeships in key occupations | 17 |
| Training and further training                                       | 18 |

## ► Area and population in the Chamberg's region

| Area and population       |                 |              |                  |              |                       |
|---------------------------|-----------------|--------------|------------------|--------------|-----------------------|
| Administrative district   | Area            |              | Population       |              |                       |
|                           | sq.km.          | Share in %   | Absolute         | Share in %   | Population per sq.km. |
| Cologne                   | 405.16          | 15.9         | 996,690          | 45.6         | 2,460.0               |
| Leverkusen                | 78.85           | 3.1          | 161,279          | 7.4          | 2,045.4               |
| Oberberg District         | 918.52          | 36.1         | 285,912          | 13.1         | 311.3                 |
| Rhein-Erft-District       | 704.54          | 27.7         | 464,440          | 21.2         | 659.2                 |
| Rhein-Berg District       | 437.51          | 17.2         | 278,276          | 12.7         | 636.0                 |
| <b>IHK Cologne region</b> | <b>2.544.58</b> | <b>100.0</b> | <b>2,186,597</b> | <b>100.0</b> | <b>859.3</b>          |
| NRW                       | 34.086.51       |              | 17,968,124       |              | 527.1                 |

Source: Information und Technik NRW (IT.NRW). Status: 30/06/2008.

| Population trend          |                          |               |               |                |                |              |
|---------------------------|--------------------------|---------------|---------------|----------------|----------------|--------------|
| Administrative district   | Natural Population trend |               |               | Migration      |                |              |
|                           | Births                   | Deaths        | Balance       | Inward migr.   | Outward migr.  | Balance      |
| Cologne                   | 9,860                    | 9,129         | 731           | 50,980         | 46,089         | 4,891        |
| Leverkusen                | 1,419                    | 1,632         | -213          | 6,582          | 6,360          | 222          |
| Oberberg District         | 2,434                    | 3,070         | -636          | 12,894         | 13,862         | -968         |
| Rhein-Erft-District       | 3,788                    | 4,192         | -404          | 26,211         | 24,746         | 1,465        |
| Rhein-Berg District       | 2,198                    | 2,711         | -513          | 13,970         | 13,770         | 200          |
| <b>IHK Cologne region</b> | <b>19,699</b>            | <b>20,734</b> | <b>-1,035</b> | <b>110,637</b> | <b>104,827</b> | <b>5,810</b> |
| NRW                       | 151,168                  | 184,954       | -33,786       | 784,887        | 783,269        | 1,618        |

Source: Information und Technik NRW (IT.NRW). Status: 2007.

| Age structure             |                               |                |               |                |                |                |                |                  |
|---------------------------|-------------------------------|----------------|---------------|----------------|----------------|----------------|----------------|------------------|
| Administrative district   | Age from... to under... years |                |               |                |                |                |                |                  |
|                           | under 6                       | 6 - 15         | 15 - 18       | 18-25          | 25-45          | 45-65          | 65 a. over     | total            |
| Cologne                   | 53,228                        | 76,520         | 27,453        | 82,986         | 329,500        | 244,978        | 180,732        | 995,397          |
| Leverkusen                | 8,623                         | 14,026         | 5,137         | 12,579         | 43,845         | 41,631         | 35,504         | 161,345          |
| Oberberg District         | 15,643                        | 29,896         | 11,224        | 24,198         | 75,820         | 73,819         | 56,201         | 286,801          |
| Rhein-Erft-District       | 24,155                        | 43,222         | 15,840        | 35,595         | 128,004        | 128,852        | 88,541         | 464,209          |
| Rhein-Berg District       | 14,807                        | 27,505         | 9,906         | 19,924         | 70,747         | 76,116         | 59,340         | 278,345          |
| <b>IHK Cologne region</b> | <b>116,456</b>                | <b>191,169</b> | <b>69,560</b> | <b>175,282</b> | <b>647,916</b> | <b>565,396</b> | <b>420,318</b> | <b>2,186,097</b> |
| NRW                       | 936,629                       | 1,667,805      | 631,291       | 1,461,255      | 4,968,803      | 4,743,752      | 3,587,086      | 17,996,621       |

Source: Information und Technik NRW (IT.NRW). Status: 2007.

## ► Employment in the IHK Cologne region

### Employed persons subject to social insurance contributions

|   | 2008           | 2007           |
|---|----------------|----------------|
| Economic sectors                                      |                |                |
| Agriculture and Forestry; Fisheries                   | 1,672          | 3,957          |
| Manufacturing industry                                | 198,349        | 191,832        |
| of which: manufacturing sector                        | 146,397        | 146,870        |
| construction sector                                   | 35,302         | 33,619         |
| Trade   | 125,687        | 126,287        |
| Hospitality sector                                    | 23,771         | 22,164         |
| Transport and warehousing                             | 45,578         | 51,582         |
| Other services  | 391,632        | 371,166        |
| of which: information and communication               | 43,655         |                |
| Financial and insurance services                      | 47,079         | 46,270         |
| Real estate and housing                               | 6,560          | 134,863        |
| Provision of other public and private sector services | 294,338        | 190,033        |
| <b>Total</b>  | <b>786,884</b> | <b>767,011</b> |
| NRW   | 5,798,424      | 5,665,640      |

Due to a change in the economic classification system, a comparison is only partially possible.  
Source: Information und Technik NRW (IT.NRW). Status: 30.06.2008/30.06.2007.

### Employed persons subject to social insurance contributions by sectors

| Administrative district     | Agriculture and forestry,<br>fisheries | Manufacturing<br>business | Service       |
|-----------------------------|--|---------------------------|---------------|
| Cologne                     | 0.1 %                                  | 17.3 %                    | 82.6 %        |
| Leverkusen                  | 0.1 %                                  | 40.2 %                    | 59.7 %        |
| Oberberg District           | 0.4 %                                  | 44.7 %                    | 54.9 %        |
| Rhein-Erft-District         | 0.7 %                                  | 30.3 %                    | 69.0 %        |
| Rheinisch-Bergisch District | 0.5 %                                  | 31.1 %                    | 68.4 %        |
| <b>IHK Cologne region</b>   | <b>0.2 %</b>                           | <b>25.2 %</b>             | <b>74.6 %</b> |
| NRW                         | 0.4 %                                  | 31.1 %                    | 68.5 %        |

Source: Information und Technik NRW (IT.NRW). Status: 30.06.2008.

### Employment\*

| Administrative district   | Unemployed     | Rate**     |
|---------------------------|----------------|------------|
| Cologne                   | 55,065         | 10.9       |
| Leverkusen                | 7,756          | 9.4        |
| Oberberg District         | 9,115          | 6.3        |
| Rhein-Erft-District       | 18,680         | 8.1        |
| Rhein-Berg District       | 9,772          | 7.0        |
| <b>IHK Cologne region</b> | <b>100,387</b> | <b>9.1</b> |
| NRW                       | 759,564        | 8.5        |

\*Annual average values \*\*Unemployment rate as a percentage of all non-public sector employable persons. Source: Federal Agency for Employment. Status: 2008.

## Commuters

| Administrative district   | Incoming commuters | Outward commuters | Commuter Balance |
|---------------------------|--------------------|-------------------|------------------|
| Cologne                   | 214,944            | 86,222            | 128,722          |
| Leverkusen                | 29,873             | 24,720            | 5,153            |
| Oberberg District         | 20,938             | 26,501            | -5,563           |
| Rhein-Erft-District       | 49,760             | 81,623            | -31,863          |
| Rhein-Berg District       | 28,410             | 53,422            | -25,012          |
| <b>IHK Cologne region</b> | <b>343,925</b>     | <b>272,488</b>    | <b>71,437</b>    |

Balance incoming – outgoing commuters. Source: Federal Agency for Employment. Status: 2007. Provisional figures.

## ► Economic performance in the IHK Cologne region

### Gross domestic product and gross value added (GVA) by economic sectors

| Administrative district   | Gross domestic product at market prices (in million euros) |               |             | GVA according to economic sector 2006 (in million euros) |                        |                                  |   | GDP per employed person (in euros) |
|---------------------------|--|---------------|-------------|--|------------------------|----------------------------------|---|------------------------------------|
|                           | 2005   | 2004          | Change in % | Manufacturing industry                                   | Services sectors total | Trade, hospitality and transport | Financing, leasing, company service providers |                                    |
| Cologne                   | 42,046   | 39,542        | 6.3         | 7,104  | 30,783                 | 7,835                            | 14,227  | 65,627                             |
| Leverkusen                | 6,284  | 6,443         | -2.5        | 2,910  | 2,749                  | 828                              | 1,084   | 78,401                             |
| Oberberg District         | 7,237  | 6,943         | 4.2         | 2,820  | 3,667                  | 724                              | 1,657   | 56,554                             |
| Rhein-Erft-District       | 12,026   | 11,625        | 3.5         | 3,736  | 7,053                  | 2,448                            | 2,532   | 68,687                             |
| Rhein-Berg District       | 5,637  | 5,615         | 0.4         | 1,240  | 3,809                  | 830                              | 1,673   | 53,849                             |
| <b>IHK Cologne region</b> | <b>73,229</b>  | <b>70,167</b> | <b>4.4</b>  | <b>17,811</b>  | <b>48,061</b>          | <b>12,665</b>                    | <b>21,173</b>                                 | <b>64,887</b>                      |
| NRW                       | 505,880  | 489,034       | 3.4         | 133,153  | 320,415                | 84,003                           | 133,427                                       | 59,857                             |

Source: Information und Technik NRW (IT.NRW). Status: August 2007.

### Purchasing power according to GfK and POS sales

| Administrative district | Purchasing power |               | POS sales 2009 |               |
|-------------------------|------------------|---------------|----------------|---------------|
|                         | Million euros    | Index (D=100) | Million euros  | Index (D=100) |
| Cologne                 | 20,587           | 109.2         | 6,574          | 136.1         |
| Leverkusen              | 3,335            | 109.1         | 868            | 110.8         |
| Oberberg District       | 5,384            | 99.1          | 1,260          | 90.5          |
| Rhein-Erft-District     | 9,642            | 109.6         | 1,875          | 83.2          |
| Rhein-Berg District     | 6,460            | 122.5         | 1,342          | 99.4          |
| NRW                     | 346,140          | 101.5         | 90,569         | 103.7         |
| Germany                 | 1,557,700        | 100.0         | 399,000        | 100.0         |

Source: GfK Nürnberg. Status: 2009.

Purchasing power: Sum of all net incomes per region;

POS sales (point of sale – formerly retail sales): Retail sales per region, refer to [www.ihk-koeln.de](http://www.ihk-koeln.de), section: Standortpolitik/Zahlen, Daten und Statistiken.

## Business climate indicators

|                   | Situation |      |                     | Expectations |        |                       |
|-------------------|-----------|------|---------------------|--------------|--------|-----------------------|
|                   | Good      | Poor | Situation indicator | Better       | Poorer | Expectation indicator |
| Autumn 2001       | 23.2      | 21.1 | 2.1                 | 32.5         | 17.2   | 15.3                  |
| Beginning of 2002 | 24.6      | 24.1 | 0.5                 | 31.1         | 27.5   | 3.6                   |
| Spring 2002       | 18.2      | 29.2 | -11                 | 22.4         | 40.3   | -17.9                 |
| Autumn 2002       | 14.0      | 37.7 | -23.7               | 34.4         | 20.5   | 13.9                  |
| Beginning of 2003 | 14.0      | 36.4 | -22.4               | 23.5         | 35.7   | -12.2                 |
| Spring 2003       | 15.6      | 31   | -15.4               | 17.6         | 42.9   | -25.3                 |
| Autumn 2003       | 17.3      | 31.6 | -14.3               | 33.8         | 18.9   | 14.9                  |
| Beginning of 2004 | 18.4      | 27.3 | -8.9                | 32.4         | 15.6   | 16.8                  |
| Spring 2004       | 19.5      | 21.9 | -2.4                | 25.5         | 18.2   | 7.3                   |
| Autumn 2004       | 23.3      | 24.8 | -1.5                | 28.4         | 17.1   | 11.3                  |
| Beginning of 2005 | 25.4      | 19.9 | 5.6                 | 27.3         | 15.2   | 12                    |
| Spring 2005       | 19.6      | 27.9 | -8.2                | 22.2         | 15.4   | 6.8                   |
| Autumn 2005       | 24.4      | 22.0 | 2.4                 | 27.6         | 16.3   | 11.4                  |
| Beginning of 2006 | 27.5      | 19.1 | 8.3                 | 29.9         | 12.0   | 18.0                  |
| Spring 2006       | 35.9      | 14.2 | 21.7                | 32.4         | 10.3   | 22.1                  |
| Autumn 2006       | 35.6      | 13.1 | 22.5                | 28.5         | 19.3   | 9.2                   |
| Beginning of 2007 | 45.8      | 8.6  | 37.2                | 27.9         | 12.2   | 15.7                  |
| Spring 2007       | 47.8      | 8.2  | 39.6                | 31.2         | 8.1    | 23.2                  |
| Autumn 2007       | 42.1      | 10.7 | 31.4                | 26.8         | 12.9   | 14.0                  |
| Beginning of 2008 | 45.2      | 9.1  | 36.1                | 21.2         | 15.5   | 5.7                   |
| Spring 2008       | 39.0      | 10.0 | 29.0                | 16.4         | 15.8   | 0.6                   |
| Autumn 2008       | 36.0      | 14.2 | 21.8                | 15.9         | 32.0   | -16.1                 |
| Beginning of 2009 | 26.0      | 25.0 | 1.0                 | 10.6         | 50.8   | -40.2                 |

The business climate indicators are deduced from the balance of relative shares of the affirmative and negative answers of companies within the context of the business cycle survey conducted by the IHK Cologne. The indicator values can lie between minus 100 and plus 100 percentage points. A positive indicator value means that the share of affirmative answers is greater than the share of negatives. With a value below zero the proportional share of negative answers predominates.

We also draw your attention to our detailed business cycle reports on the Internet at: [www.ihk-koeln.de](http://www.ihk-koeln.de) Rubrik: Standortpolitik/Konjunkturbericht

Source: IHK Cologne. Status: January 2009.

## ► Transport

### Passenger and freight volumes at Köln Bonn Airport

| Volume              | 2008       | 2007       | Change in % |
|---------------------|------------|------------|-------------|
| Air passengers      | 10,345,574 | 10,474,952 | -1          |
| Freight (in tonnes) | 586,536    | 719,417    | -18         |

Source: Cologne Bonn Airport. Status: 2008.

### Cargo handling at ports (in 1,000 tons)

| Ports                     | 2008   | 2007   | Change in % |
|---------------------------|--------|--------|-------------|
| Cologne (incl. Container) | 14,761 | 15,963 | -7.5        |
| Wesseling/SDO             | 2,703  | 2,941  | -8.1        |
| Leverkusen/Chemion        | 2,251  | 2,160  | 4.2         |

Source: City of Cologne, SDO Wesseling, Bayer Leverkusen. Status: 2008.



## ► Companies in the IHK Cologne region

| Companies register in the commercial register (without branches) |               |               |              |            |            |              |                         |               |            |           |              |
|--|---------------|---------------|--------------|------------|------------|--------------|-------------------------|---------------|------------|-----------|--------------|
| Business sector  | HS+ZN         | HS total      | Sole trader  | OHG        | KG         | GmbH & Co.KG | UG (haftungsbeschränkt) | GmbH          | AG         | WaG       | Othes        |
| Agriculture and Forestry; Fisheries                              | 57            | 57            | 12           | 1          | 7          | 8            | 0                       | 29            | 0          | 0         | 0            |
| Industry and Construction  | 4,099         | 3,995         | 312          | 66         | 77         | 706          | 3                       | 2,793         | 55         | 1         | 86           |
| Energy and Water supply  | 99            | 97            | 3            | 2          | 1          | 29           | 0                       | 49            | 4          | 0         | 11           |
| Wholesale trade  | 4,170         | 3,970         | 381          | 65         | 68         | 465          | 2                       | 2,948         | 38         | 1         | 202          |
| Retail trade   | 3,805         | 3,668         | 1,307        | 149        | 108        | 329          | 3                       | 1,811         | 10         | 0         | 88           |
| Trade agencies   | 403           | 393           | 94           | 20         | 9          | 19           | 1                       | 242           | 1          | 0         | 17           |
| Banks  | 140           | 95            | 4            | 2          | 1          | 9            | 0                       | 51            | 19         | 0         | 54           |
| Financial services   | 214           | 209           | 29           | 4          | 7          | 21           | 0                       | 131           | 15         | 0         | 7            |
| Insurance companies  | 83            | 60            | 0            | 0          | 0          | 0            | 0                       | 5             | 50         | 8         | 20           |
| Insurance services   | 467           | 453           | 99           | 27         | 16         | 29           | 1                       | 267           | 14         | 0         | 14           |
| Transport, postal services and tele-communications               | 1,074         | 1,001         | 158          | 13         | 17         | 110          | 0                       | 712           | 12         | 0         | 52           |
| Other economic sector  | 19,514        | 18,908        | 956          | 177        | 336        | 2,311        | 23                      | 14,535        | 395        | 2         | 779          |
| Hospitality sector   | 906           | 877           | 95           | 19         | 24         | 99           | 1                       | 625           | 3          | 0         | 40           |
| <b>Total</b>   | <b>35,031</b> | <b>33,783</b> | <b>3,450</b> | <b>545</b> | <b>671</b> | <b>4,135</b> | <b>34</b>               | <b>24,198</b> | <b>616</b> | <b>12</b> | <b>1,370</b> |

HS = Head office, ZN = Branch office, OHG = General partnership, KG = Limited partnership, GmbH & Co KG = Limited partnership with limited liability company as general partner, KGaA = Company limited by shares, GmbH = Limited liability company, WaG = Mutual insurance company, AG = Public Limited Company, UG (haftungsbeschränkt) = Business Company (with limited liability)

| Small traders (companies without branches and not registered) |              |                  |                                  |                    |                                  |  |                           |       |  |
|---|--------------|------------------|----------------------------------|--------------------|----------------------------------|--|---------------------------|-------|--|
| Total   | Retail trade | General services | Wholesale trade and trade agency | hospitality sector | Financial and insurance services | Transport, postal services and tele-communications | Industry and construction | Other |  |
| 99,164  | 20,803       | 53,026           | 5,171                            | 6,147              | 5,792                            | 3,485  | 3,614                     | 1,126 |  |

Source: IHK Cologne. Status: 31/12/2008.

| Company registrations and insolvencies |        |        |             |
|--|--------|--------|-------------|
|  | 2008   | 2007   | Change in % |
| New business registrations             | 24,605 | 25,261 | -2.6        |
| of which new registrations             | 20,389 | 21,199 | -3.8        |
| Company deregistrations                | 21,287 | 20,255 | 5.1         |
| Company insolvencies                   | 1,393  | 1,143  | 21.9        |
| Consumer insolvencies                  | 2,802  | 2,684  | 4.4         |

Source: Information und Technik NRW (IT.NRW). Status: 2008.

## ► Manufacturing Industry in the IHK Cologne region

| Manufacturing industry*   |                |                |                |                                   |               |                |               |
|---------------------------|----------------|----------------|----------------|-----------------------------------|---------------|----------------|---------------|
|                           | Employees      |                |                | Total turnover (in million euros) |               |                |               |
|                           | 2008           | 2007           | Change<br>in % | 2008                              | 2007          | Change<br>in % | Share<br>in % |
| Administrative district   |                |                |                |                                   |               |                |               |
| Cologne                   | 53,076         | 50,034         | 6.1            | 30,891                            | 27,253        | 13.3           | 52.2          |
| Leverkusen                | 14,382         | 14,424         | -0.3           | 7,703                             | 7,435         | 3.6            | 13.0          |
| Oberberg District         | 29,437         | 28,369         | 3.8            | 7,062                             | 6,851         | 3.1            | 11.9          |
| Rhein-Erft-District       | 21,025         | 20,889         | 0.7            | 11,203                            | 10,717        | 4.5            | 18.9          |
| Rhein-Berg District       | 12,211         | 12,179         | 0.3            | 2,342                             | 2,419         | -3.2           | 4.0           |
| <b>IHK Cologne region</b> | <b>130,131</b> | <b>125,895</b> | <b>3.4</b>     | <b>59,201</b>                     | <b>54,675</b> | <b>8.3</b>     | <b>100.0</b>  |
| NRW                       | 1,198,571      | 1,177,625      | 1.8            | 348,912                           | 337,670       | 3.3            |               |

\* Companies with 50 and more employees, including the construction sector with 20 and more employees.

Source: Information und Technik NRW (IT.NRW). Status: 2008.

## Selected industrial sectors

| Business sector  | Companies  |            | Employees      |                | Total sales (in million euros) |               |                | Share<br>of sectors<br>in total<br>turnover<br>in % |
|--|------------|------------|----------------|----------------|--------------------------------|---------------|----------------|---|
|  | 2008       | 2007       | 2008           | 2007           | 2008                           | 2007          | Change<br>in % |   |
| Chemicals industry                                       | 48         | 49         | 22,698         | 22,973         | 17,469                         | 16,966        | 3.0            | 29.5  |
| Automotive   | 23         | 22         | 27,186         | 25,308         | 16,865                         | 13,829        | 22.0           | 28.5  |
| Mechanical engineering                                   | 71         | 66         | 16,306         | 15,272         | 4,437                          | 4,222         | 5.1            | 7.5   |
| Electrical engineering <sup>1)</sup>                     | 68         | 59         | 11,968         | 10,967         | 2,589                          | 2,400         | 7.9            | 4.4   |
| Metal producing and<br>processing industry <sup>2)</sup> | 81         | 82         | 14,845         | 14,446         | 3,405                          | 3,452         | -1.4           | 5.8   |
| Rubber and Plastic goods                                 | 50         | 50         | 8,345          | 7,975          | 1,473                          | 1,449         | 1.6            | 2.5   |
| Printing and Publishing <sup>3)</sup>                    | 29         | 29         | 4,937          | 4,990          | 1,120                          | 1,115         | 0.4            | 1.9   |
| Paper industry   | 14         | 15         | 2,739          | 2,913          | 930                            | 929           | 0.1            | 1.6   |
| Stone and earth <sup>4)</sup>                            | 14         | 11         | 3,218          | 3,162          | 814                            | 821           | -0.8           | 1.4   |
| Coal mining  | 4          | 4          | 2,535          | 2,524          | n. a.                          | n. a.         | -              | -   |
| Food industry <sup>5)</sup>                              | 38         | 36         | 6,836          | 6,663          | 2,432                          | 2,150         | 13.1           | 4.1   |
| Other manufacturing industry                             | 26         | 28         | 3,230          | 3,197          | 6,486                          | 6,377         | 1.7            | 11.0  |
| Construction industry                                    | 113        | 116        | 5,288          | 5,505          | 1,181                          | 965           | 22.4           | 2.0   |
| <b>Manufacturing and<br/>construction sectors Total</b>  | <b>579</b> | <b>567</b> | <b>130,131</b> | <b>125,895</b> | <b>59,201</b>                  | <b>54,675</b> | <b>8.3</b>     | <b>100.0</b>  |

1) Including the manufacture of office machinery, data processing devices and equipment, precision engineering and optics, etc.;

2) Including the manufacture of metal products;

3) Including the reproduction of audio and data media;

4) Including glass industry, ceramics;

5) Including tobacco processing

n. a. - no response

Source: Information und Technik NRW (IT.NRW). Status: 2008.

## Export Sales\*

| Administrative district       | Export sales (in million euros) | Export quota |
|-------------------------------|---------------------------------|--------------|
| Cologne                       | 16,183                          | 53.8         |
| Leverkusen                    | 5,285                           | 69.1         |
| Oberberg District             | 3,032                           | 43.4         |
| Rhein-Erft-District           | 3,602                           | 32.7         |
| Rheinisch-Bergischer District | 920                             | 39.9         |
| IHK Cologne region            | 29,022                          | 50.0         |
| NRW                           | 146,917                         | 43.3         |

\* Excluding construction sector, companies with 50 and more employees in the manufacturing industry.  
Source: Information und Technik NRW (IT.NRW). Status: 2008.

## ► Trade in the IHK Cologne region

### Retail companies

| Selected sectors   | Registered companies without branch offices |              | Small traders (not in commercial register*) |               |
|--|---|--------------|---|---------------|
|  | 2008  | 2007         | 2008  | 2007          |
| Food, beverages, tobacco   | 299   | 303          | 2,566                                       | 2,560         |
| Medical, orthopaedic & cosmetic articles                                     | 660   | 663          | 860   | 858           |
| Textiles, clothing, shoes, leather goods                                     | 359   | 367          | 2,121                                       | 2,044         |
| Furniture, furnishings, house wares  | 308   | 295          | 1,032                                       | 1,014         |
| Electric household appliances, radio and TV sets, musical instruments        | 196   | 213          | 1,024                                       | 975           |
| Metal products, paints, building, DIY materials                              | 184   | 223          | 854   | 994           |
| Books, newspapers, magazines, stationery, office supplies                    | 111   | 111          | 524   | 536           |
| Flower, plants, pet products   | 80  | 80           | 921   | 905           |
| Precision engineered, photographic and optical products, computers, software | 315   | 328          | 1,479                                       | 1,530         |
| Clocks, jewellery  | 83  | 86           | 556   | 518           |
| Toys   | 34  | 33           | 352   | 345           |
| Bicycles and accessories, sports and camping articles                        | 100   | 108          | 505   | 487           |
| Mail order companies   | 21  | 23           | 209   | 221           |
| Stalls and market suppliers  | 3   | 3            | 119   | 181           |
| Warehouse retail trade, door-to-door sales, sales from delivery vehicles     | 11  | 11           | 19  | 17            |
| Motor vehicles, parts and accessories, service stations                      | 607   | 614          | 1,715                                       | 1,726         |
| Other retail trade   | 434   | 441          | 5,947                                       | 5,843         |
| <b>Total</b>   | <b>3,805</b>                                | <b>3,902</b> | <b>20,803</b>                               | <b>20,754</b> |

Due to a change in the economic classification system, a comparison is only partially possible.  
Source: IHK Cologne. Status: 31/12/2008.

## Wholesale companies

| Selected sectors   | Registered companies<br>without branch offices |              | Small traders<br>(not in commercial register) |              |
|--|--|--------------|---|--------------|
|  | 2008   | 2007         | 2008  | 2007         |
| Grain, animal feed and fertilisers, animals                | 54   | 52           | 67  | 69           |
| Textile raw materials, semi-finished goods, skins etc.     | 13   | 16           | 6   | 6            |
| Technical chemicals, raw drugs, rubber                     | 125  | 122          | 36  | 34           |
| Solid fuels, mineral oil products                          | 50   | 43           | 14  | 17           |
| Ores, steel, non-ferrous metals and similar                | 123  | 124          | 21  | 16           |
| Timber, building materials, plumbing supplies              | 427  | 422          | 200   | 212          |
| Scrap, residual materials                                  | 42   | 46           | 69  | 65           |
| Food, beverages, tobacco                                   | 613  | 617          | 316   | 337          |
| Textiles, clothing, shoes, leather goods                   | 276  | 258          | 148   | 168          |
| Metal products, furnishings                                | 172  | 148          | 78  | 84           |
| Precision eng. and optical products, jewellery and similar | 79   | 80           | 49  | 53           |
| Vehicles, machines, technical supplies                     | 1,274  | 1,250        | 615   | 626          |
| Pharmaceutical, cosmetic and similar products              | 256  | 245          | 83  | 89           |
| Paper, printed materials, various kinds of materials       | 116  | 111          | 39  | 44           |
| Other wholesale trade                                      | 550  | 534          | 396   | 428          |
| <b>Total</b>   | <b>4,170</b>                                   | <b>4,068</b> | <b>2,137</b>                                  | <b>2,248</b> |

Due to a change in the economic classification system, a comparison is only partially possible. Source: IHK Cologne. Status: 31/12/2008.

## ► Health Services in the IHK Cologne region

### Health Service

| Selected sectors  | Registered companies<br>with branch offices |              | Small traders<br>(not in commercial register) |              |
|---|---|--------------|---|--------------|
|   | 2008  | 2007         | 2008  | 2007         |
| Manufacturer of pharmaceutical<br>and cosmetic products     | 153   | 73           | 26  | 8            |
| Trade agencies and wholesale trade                          | 292   | 219          | 268   | 257          |
| Pharmacies and specialist retail trade                      | 685   | 655          | 876   | 872          |
| Medical research and development                            | 42  | 41           | 4   | 3            |
| Health and safety consultants                               | 68  | 62           | 81  | 82           |
| Hospitals and surgeries                                     | 110   | 105          | 77  | 79           |
| Other self-employed activities:                             |   |              |   |              |
| Medical chiropody and nutrition consultants                 | 133   | 54           | 877   | 859          |
| Patient transport, ambulance services, Medical laboratories | 87  | 63           | 11  | 7            |
| Veterinary medicine   | 2   | 2            | 46  | 40           |
| Care homes, day centres and nurseries                       | 95  | 101          | 26  | 70           |
| Mobile social services                                      | 142   | 100          | 686   | 581          |
| Hairdressing and beauty salons                              | 82  | 77           | 1,530   | 1,459        |
| Saunas, solariums, fitness centres and similar              | 105   | 98           | 674   | 623          |
| <b>Total</b>  | <b>1,996</b>                                | <b>1,650</b> | <b>5,182</b>                                  | <b>4,940</b> |

Due to a change in the economic classification system, a comparison is only partially possible. Source: IHK Cologne. Status: 31/12/2008.

## ► Tourism in the IHK Cologne region

| Overnight stays           |                     |                  |                     |   |
|---------------------------|---------------------|------------------|---------------------|---|
| Administrative district   | Hotel beds provided | Overnight stays  |                     | Average occupancy of the beds provided in % |
|                           |                     | total            | by foreign visitors |   |
| Cologne                   | 25,373              | 4,308,701        | 1,517,700           | 46.4  |
| Leverkusen                | 1,337               | 205,036          | 50,074              | 39.1  |
| Oberberg District         | 6,136               | 909,127          | 40,325              | 39.1  |
| Rhein-Erft-District       | 6,749               | 915,220          | 215,177             | 38.4  |
| Rhein-Berg District       | 3,782               | 463,199          | 46,101              | 34.0  |
| <b>IHK-Cologne region</b> | <b>43,377</b>       | <b>6,801,283</b> | <b>1,869,377</b>    |   |

Source: Information und Technik NRW (IT.NRW). Status: 2008.

| Tourism and leisure sector                              |  |                   |                     |                             |   |                   |                     |                             |               |
|---|--|-------------------|---------------------|-----------------------------|---|-------------------|---------------------|-----------------------------|---------------|
|   | Companies in commercial register in 2008 with branch offices |                   |                     |                             | Small traders in 2008 (not commercially registered companies) |                   |                     |                             | Total         |
|   | Cologne  | Oberberg-District | Rhein-Erft District | Rhein-Berg Dist./Leverkusen | Cologne   | Oberberg-District | Rhein-Erft District | Rhein-Berg Dist./Leverkusen |               |
| <b>Hospitality sector</b>                               |  |                   |                     |                             |   |                   |                     |                             |               |
| Hotels, guesthouses, boarding houses, Bed and Breakfast | 187  | 21                | 25                  | 30                          | 121   | 62                | 74                  | 65                          | <b>585</b>    |
| Other accommodation/lodging places                      | 12   | 3                 | 2                   | 0                           | 76  | 30                | 20                  | 34                          | <b>177</b>    |
| Restaurants   | 239  | 8                 | 47                  | 44                          | 162   | 60                | 81                  | 65                          | <b>706</b>    |
| Cafes, ice cream parlours, snack bars                   | 53   | 6                 | 13                  | 10                          | 887   | 131               | 346                 | 273                         | <b>1,719</b>  |
| Public houses   | 165  | 7                 | 20                  | 19                          | 1,571   | 341               | 494                 | 522                         | <b>3,139</b>  |
| Bars, amusement centres, nightclubs, dance halls        | 32   | 2                 | 2                   | 1                           | 44  | 9                 | 11                  | 11                          | <b>112</b>    |
| Kiosks  | 2  | 0                 | 0                   | 0                           | 159   | 3                 | 8                   | 58                          | <b>230</b>    |
| Canteens and caterers                                   | 47   | 7                 | 7                   | 10                          | 244   | 39                | 93                  | 53                          | <b>500</b>    |
| <b>Travel sector</b>                                    |  |                   |                     |                             |   |                   |                     |                             |               |
| Travel agents   | 192  | 15                | 35                  | 33                          | 279   | 59                | 96                  | 87                          | <b>796</b>    |
| Tour operators  | 57   | 3                 | 9                   | 9                           | 111   | 20                | 29                  | 20                          | <b>258</b>    |
| Coach operators   | 13   | 3                 | 11                  | 6                           | 11  | 8                 | 10                  | 16                          | <b>78</b>     |
| <b>Leisure sector</b>                                   |  |                   |                     |                             |   |                   |                     |                             |               |
| Operating cultural and entertainment facilities         | 119  | 3                 | 16                  | 11                          | 715   | 104               | 191                 | 168                         | <b>1,327</b>  |
| Operation of sports facilities                          | 34   | 9                 | 25                  | 17                          | 20  | 22                | 31                  | 25                          | <b>183</b>    |
| Saunas, solariums, fitness centres                      | 66   | 8                 | 22                  | 16                          | 327   | 104               | 162                 | 145                         | <b>850</b>    |
| Sports, gambling and lottery                            | 124  | 32                | 47                  | 49                          | 693   | 94                | 227                 | 219                         | <b>1,485</b>  |
| MICE - Meetings Incentives Conventions Events           | 295  | 18                | 49                  | 58                          | 1,801   | 202               | 386                 | 382                         | <b>3,191</b>  |
| <b>Total</b>  | <b>1,637</b>   | <b>145</b>        | <b>330</b>          | <b>313</b>                  | <b>7,221</b>  | <b>1,288</b>      | <b>2,259</b>        | <b>2,143</b>                | <b>15,336</b> |

Source: IHK Cologne. Status: 31/12/2008.

## Trade fairs and exhibitions

| Exhibitors/Visitors         | Total     | Foreign | Domestic  | Share of foreign companies in % |
|-----------------------------|-----------|---------|-----------|---------------------------------|
| Exhibitors                  | 27,300    | 17,100  | 10,200    | 62.6                            |
| Other companies represented | 1,200     | 650     | 550       | 54.2                            |
| Visitors                    | 1,615,000 | 587,000 | 1,028,000 | 36.3                            |

Exhibition area 284,000 sq. mtrs. Source: Koelnmesse GmbH. Status: 2008. Provisional figures.

## ► Information and communication industry (ITC) in the IHK Cologne region

### ITC companies

| Economic sectors                     | 2008          | 2007          |
|--------------------------------------|---------------|---------------|
| Manufacturer                         | 31            | 31            |
| Telecommunications installation      | 112           | 102           |
| Trade                                | 3,335         | 3,322         |
| Telecommunications services          | 205           | 196           |
| Data processing                      | 7,236         | 6,995         |
| IT training                          | 171           | 171           |
| <b>Total</b>                         | <b>11,090</b> | <b>10,817</b> |
| of which telecommunication companies | 608           | 539           |

Due to a change in the economic classification system, a comparison is only partially possible. Source: IHK Cologne. Status: March 2009.

## ► Building and living in the IHK Cologne region

### Planning permissions

| Administrative district   | Non-residential buildings | Residential Buildings with |                 |
|---------------------------|---------------------------|----------------------------|-----------------|
|                           |                           | 1 and 2 flats              | 3 flats or more |
| Cologne                   | 21                        | 797                        | 195             |
| Leverkusen                | 5                         | 201                        | 11              |
| Rhein-Erft-District       | 87                        | 201                        | 8               |
| Oberberg District         | 60                        | 421                        | 29              |
| Rhein-Berg District       | 53                        | 386                        | 28              |
| <b>IHK-Cologne region</b> | <b>226</b>                | <b>2,006</b>               | <b>271</b>      |
| NRW                       | 4,392                     | 16,574                     | 1,426           |

Source: Information und Technik NRW (IT.NRW). Status: 2008.

## Commercial rental prices

|                            | Shop premises in prime location Euro/m <sup>2</sup> | Shop premises in good location Euro/m <sup>2</sup> | Warehouse/Production area Euro/m <sup>2</sup> |
|----------------------------|---|--|---|
| <b>Cologne</b>             |   |  |   |
| Borough 1 City Centre      | 50.00 - 200.00                                      | 11.00 - 18.00                                      | 2.00 - 5.00                                   |
| Borough 2 Rodenkirchen     | 12.00 - 35.00                                       | 6.00 - 12.00                                       | 2.00 - 5.00                                   |
| Borough 3 Lindenthal       | 12.00 - 35.00                                       | 7.00 - 13.00                                       | 2.00 - 5.00                                   |
| Borough 4 Ehrenfeld        | 10.00 - 30.00                                       | 7.00 - 11.00                                       | 2.00 - 5.00                                   |
| Borough 5 Nippes           | 10.00 - 30.00                                       | 7.00 - 11.00                                       | 2.00 - 5.00                                   |
| Borough 6 Chorweiler       | 10.00 - 20.00                                       | 6.00 - 10.00                                       | 2.00 - 5.00                                   |
| Borough 7 Porz             | 10.00 - 30.00                                       | 6.00 - 11.00                                       | 2.00 - 5.00                                   |
| Borough 8 Kalk             | 10.00 - 25.00                                       | 6.00 - 10.00                                       | 2.00 - 5.00                                   |
| Borough 9 Mülheim          | 12.00 - 25.00                                       | 6.00 - 10.00                                       | 2.00 - 5.00                                   |
| Leverkusen                 | 10.00 - 25.00                                       | 5.00 - 10.00                                       | 2.00 - 4.50                                   |
| <b>Oberberg District</b>   |   |  |   |
| Bergneustadt (town)        | 4.00 - 11.00  | 4.00 - 7.00  | 1.50 - 3.50                                   |
| Engelskirchen (village)    | 4.00 - 9.00   | 4.00 - 6.00  | 1.50 - 3.50                                   |
| Gummersbach (town)         | 9.00 - 30.00  | 4.00 - 8.00  | 2.00 - 4.00                                   |
| Hückeswagen (town)         | 5.00 - 10.00  | 4.00 - 7.00  | 1.50 - 3.50                                   |
| Marienheide (village)      | 6.00 - 10.00  | 3.50 - 5.00  | 1.50 - 3.50                                   |
| Morsbach (village)         | 4.00 - 8.00   | 3.50 - 6.00  | 1.50 - 3.50                                   |
| Nümbrecht (village)        | 5.00 - 10.00  | 3.50 - 7.50  | 2.00 - 4.00                                   |
| Radevormwald (village)     | 5.00 - 10.00  | 4.00 - 7.50  | 2.00 - 3.50                                   |
| Lindlar (village)          | 5.00 - 10.00  | 4.00 - 7.00  | 1.50 - 3.00                                   |
| Waldbröl (town)            | 5.00 - 10.00  | 3.50 - 6.00  | 1.50 - 3.00                                   |
| Wipperfürth (town)         | 5.00 - 15.00  | 4.00 - 7.00  | 1.50 - 3.00                                   |
| Reichshof (village)        | 5.00 - 9.00   | 3.50 - 6.00  | 1.50 - 3.00                                   |
| Wiehl (town)               | 5.00 - 15.00  | 4.00 - 8.00  | 1.50 - 3.00                                   |
| <b>Rhein-Erft-District</b> |   |  |   |
| Bedburg (town)             | 5.00 - 10.00  | 4.00 - 8.00  | 1.50 - 4.00                                   |
| Bergheim (town)            | 10.00 - 20.00                                       | 5.00 - 10.00                                       | 2.50 - 4.00                                   |
| Brühl (town)               | 20.50 - 36.00                                       | 5.00 - 10.00                                       | 2.50 - 4.00                                   |
| Elsdorf (village)          | 5.00 - 10.00  | 4.00 - 8.00  | 1.50 - 4.00                                   |
| Erfstadt (town)            | 12.50 - 16.00                                       | 5.00 - 10.00                                       | 2.50 - 4.00                                   |
| Frechen (town)             | 12.50 - 20.00                                       | 6.00 - 11.00                                       | 2.50 - 5.00                                   |
| Hürth (town)               | 12.50 - 16.00                                       | 5.00 - 11.00                                       | 2.50 - 5.00                                   |
| Kerpen (town)              | 12.50 - 16.00                                       | 5.00 - 10.00                                       | 2.50 - 4.00                                   |
| Pulheim (town)             | 10.00 - 23.00                                       | 5.00 - 9.00  | 2.50 - 4.50                                   |
| Wesseling (town)           | 12.50 - 18.50                                       | 5.00 - 10.00                                       | 2.50 - 4.50                                   |
| <b>Rhein-Berg District</b> |   |  |   |
| Bergisch Gladbach (town)   | 15.00 - 50.00                                       | 5.50 - 12.00                                       | 2.50 - 5.00                                   |
| Burscheid (town)           | 6.00 - 12.00  | 4.00 - 6.00  | 2.00 - 4.00                                   |
| Kürten (village)           | 6.00 - 10.00  | 3.50 - 6.00  | 2.00 - 4.00                                   |
| Leichlingen (town)         | 5.00 - 15.00  | 4.00 - 8.00  | 2.00 - 4.00                                   |
| Overath (village)          | 6.00 - 15.00  | 4.00 - 6.00  | 2.00 - 4.00                                   |
| Rösrath (village)          | 6.00 - 20.00  | 4.00 - 6.00  | 2.00 - 4.00                                   |
| Wermelskirchen (town)      | 6.00 - 15.00  | 4.00 - 7.50  | 2.00 - 4.00                                   |
| Odenthal (village)         | 6.00 - 12.00  | 4.00 - 8.00  | 2.50 - 3.50                                   |

## ► Public finance in the IHK Cologne region

| Public finances           |                                   |                                       |                           |
|---------------------------|-----------------------------------|---------------------------------------|---------------------------|
| Administrative district   | Gross revenue<br>(in 1,000 euros) | Gross expenditure<br>(in 1,000 euros) | Debts<br>(in 1,000 euros) |
| Cologne                   | 3,535,697                         | 3,896,543                             | 3,075,391                 |
| Leverkusen                | 407,942                           | 457,088                               | 278,949                   |
| Rhein-Erft-District       | 1,451,823                         | 1,356,962                             | 632,767                   |
| Oberberg District         | 777,571                           | 790,184                               | 752,746                   |
| Rhein-Berg District       | 709,565                           | 852,754                               | 499,836                   |
| <b>IHK-Cologne region</b> | <b>6,882,598</b>                  | <b>7,353,531</b>                      | <b>5,239,689</b>          |

Source: Information und Technik NRW (IT.NRW). Status: 2007.

| Business rates             |                |            |                           |            |
|----------------------------|----------------|------------|---------------------------|------------|
| Local Authority            | Business rates |            | Tax on land and buildings |            |
|                            | 2009           | 2008       | 2009                      | 2008       |
| <b>Cologne</b>             | <b>450</b>     | <b>450</b> | <b>500</b>                | <b>500</b> |
| Leverkusen                 | 460            | 460        | 500                       | 500        |
| <b>Oberberg District</b>   |                |            |                           |            |
| Bergneustadt               | 430            | 430        | 410                       | 410        |
| Engelskirchen              | 450            | 430        | 411                       | 391        |
| Gummersbach                | 430            | 430        | 391                       | 391        |
| Hückeswagen                | 440            | 440        | 395                       | 395        |
| Lindlar                    | 450            | 450        | 410                       | 410        |
| Marienneide                | 440            | 440        | 400                       | 400        |
| Morsbach                   | 450            | 450        | 400                       | 400        |
| Nümbrecht                  | 450            | 450        | 395                       | 395        |
| Radevormwald               | 430            | 430        | 395                       | 395        |
| Reichshof                  | 430            | 430        | 391                       | 391        |
| Waldbröl                   | 430            | 430        | 390                       | 390        |
| Wiehl                      | 420            | 420        | 381                       | 381        |
| Wipperfürth                | 450            | 450        | 410                       | 410        |
| <b>Rhein-Erft District</b> |                |            |                           |            |
| Bedburg                    | 460            | 460        | 450                       | 450        |
| Bergheim                   | 450            | 450        | 430                       | 430        |
| Brühl                      | 430            | 430        | 390                       | 390        |
| Elsdorf                    | 450            | 450        | 395                       | 395        |
| Ertstadt                   | 440            | 440        | 400                       | 400        |
| Frechen                    | 420            | 420        | 391                       | 391        |
| Hürth                      | 420            | 420        | 381                       | 381        |
| Kerpen                     | 460            | 460        | 450                       | 450        |
| Pulheim                    | 420            | 420        | 401                       | 401        |
| Wesseling                  | 403            | 403        | 381                       | 381        |
| <b>Rhein-Berg District</b> |                |            |                           |            |
| Bergisch Gladbach          | 455            | 455        | 455                       | 455        |
| Burscheid                  | 430            | 430        | 420                       | 420        |
| Kürten                     | 430            | 430        | 410                       | 410        |
| Leichlingen                | 430            | 430        | 430                       | 430        |
| Odenthal                   | 424            | 424        | 401                       | 401        |
| Overath                    | 440            | 440        | 410                       | 410        |
| Rösrath                    | 440            | 440        | 410                       | 410        |
| Wermelskirchen             | 407            | 410        | 381                       | 381        |

Source: Local authority budgets. Status: March 2009.



## ► Vocational training in the IHK Cologne region

| Distribution of newly registered apprenticeships in the key occupations |              |              |            |              |
|---|--------------|--------------|------------|--------------|
| Occupations   | 2008         | 2007         | Difference | Changes in % |
| Industrial Management Assistant   | 512          | 543          | -31        | -6           |
| Salesperson   | 695          | 690          | 5          | 1            |
| Retail Management Assistant   | 826          | 848          | -22        | -3           |
| Management Assistant for Wholesale and Foreign Trade                    | 432          | 478          | -46        | -10          |
| Qualified Bank Officer  | 350          | 336          | 14         | 4            |
| Management Assistant for Insurance and Finance                          | 400          | 316          | 84         | 27           |
| Specialist in Catering  | 73           | 98           | -25        | -26          |
| Specialist in the Hotel Industry  | 355          | 358          | -3         | -1           |
| Chef  | 343          | 386          | -43        | -11          |
| Other hospitality trade   | 164          | 205          | -41        | -20          |
| Management Assistant for Tourism  | 95           | 94           | 1          | 1            |
| Management Assistant for Freight Forwarding and Logistic Services       | 166          | 156          | 10         | 6            |
| Warehouse Logistics Specialist  | 247          | 254          | -7         | -3           |
| Skilled Warehouse Operator  | 174          | 209          | -35        | -17          |
| Office Manager  | 620          | 682          | -62        | -9           |
| Management Assistant for Office Communication                           | 422          | 438          | -16        | -4           |
| Management Assistant for Audiovisual Media                              | 49           | 50           | -1         | -2           |
| Real Estate Management Assistant  | 133          | 125          | 8          | 6            |
| Management Assistant for Information and Telecommunication Systems      | 80           | 84           | -4         | -5           |
| IT Management Assistant   | 40           | 31           | 9          | 29           |
| Event Management Assistant  | 124          | 125          | -1         | -1           |
| Other commercial occupations  | 878          | 766          | 112        | 15           |
| <b>Commercial total</b>   | <b>7,178</b> | <b>7,268</b> | <b>-90</b> | <b>-1</b>    |
| Industrial Mechanic   | 313          | 296          | 17         | 6            |
| Machine and Plant Operator  | 59           | 60           | -1         | -2           |
| Technical Draftsperson  | 55           | 43           | 12         | 28           |
| Tool Mechanic   | 78           | 45           | 33         | 73           |
| Mechatronics Technician   | 93           | 103          | -10        | -10          |
| Event Technician  | 68           | 53           | 15         | 28           |
| Automotive Mechatronics Technician                                      | 32           | 32           | 0          | 0            |
| Electronics Technician  | 287          | 269          | 18         | 7            |
| Electronics Technician for Information and Telecommunications Systems   | 91           | 83           | 8          | 10           |
| Specialised Computer Scientist  | 339          | 303          | 36         | 12           |
| Draftsman   | 30           | 32           | -2         | -6           |
| Construction industry   | 127          | 113          | 14         | 12           |
| Chemical Laboratory Technician  | 54           | 45           | 9          | 20           |
| Chemical Production Technician  | 130          | 129          | 1          | 1            |
| Digital and Print Media Designer  | 143          | 125          | 18         | 14           |
| Audiovisual Media Designer  | 100          | 104          | -4         | -4           |
| Other industrial occupations  | 701          | 664          | 37         | 6            |
| <b>Industrial/technical total</b>                                       | <b>2,700</b> | <b>2,499</b> | <b>201</b> | <b>8</b>     |
| <b>Commercial and industrial/technical total</b>                        | <b>9,878</b> | <b>9,767</b> | <b>111</b> | <b>1</b>     |

Source: IHK Cologne. Status: 31/12/2008.

| Training and development   |        |        |
|--|--------|--------|
|  | 2008   | 2007   |
| <b>Apprenticeships</b>   |        |        |
| total in 178 occupations requiring formal training                               | 25,616 | 24,317 |
| commercial   | 17,710 | 16,840 |
| industrial-technical   | 7,906  | 7,477  |
| <b>Number of people taking exams</b>   |        |        |
| Final examinations in 110 occupations requiring formal training                  | 10,020 | 10,098 |
| commercial   | 6,942  | 7,015  |
| industrial-technical   | 3,078  | 3,083  |
| Intermediate examinations  | 7,774  | 7,439  |
| Commercial   | 6,447  | 6,080  |
| Industrial-technical   | 1,327  | 1,359  |
| Exams for advanced training in 30 commercial fields                              | 1,820  | 1,904  |
| Business management IHK  | 74     | 92     |
| Technical management   | 142    | 203    |
| Foreign language examinations  | 290    | 282    |
| Advanced training exams in 20 industrial-technical fields                        | 447    | 364    |
| Industrial foreman and foreman in specialist field                               | 366    | 479    |
| Examinations with regard to instructor qualifications regulations                | 1,260  | 1,188  |
| Examinations on specialist knowledge in road haulage and transport of passengers | 305    | 383    |
| Examinations in specialist knowledge in the security sector (34 a GewO)          | 712    | 502    |
| Insurance broker   | 808    | 290    |
| Total number of examinations   | 24,018 | 23,224 |
| Companies actively training apprentices  | 6,012  | 5,905  |
| Active instructors   | 7,946  | 7,225  |
| <b>Examination boards</b>  |        |        |
| Training   | 478    | 412    |
| Further training   | 90     | 90     |
| Members of examination boards  |        |        |
| Training   | 4,597  | 4,381  |
| Further education  | 1,238  | 1,335  |
| <b>Arbitration</b>   |        |        |
| Training adviser   | 113    | 91     |
| Company visits   | 21     | 24     |
| Company visits   | 3,276  | 3,644  |
| <b>Instruction</b>   |        |        |
| Instruction in the restaurant sector in accordance with clause 4 paragraph 1 no. | 834    | 688    |
| Instruction in the security sector (34 a GewO)                                   | 510    | 470    |
| <b>Advice on further training</b>  |        |        |
| Person-related   | 15,468 | 14,678 |
| Company-related  | 11,772 | 11,470 |
| Company-related  | 3,696  | 3,208  |
| <b>Courses and seminars</b>  |        |        |
| Number   | 209    | 305    |
| Participants   | 4,650  | 5,733  |

Source: IHK Cologne. Status: 31/12/2008.

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# The region of the Cologne Chamber of Commerce and Industry

■ City of Cologne ■ City of Leverkusen ■ Rhein-Erft District ■ Rhein-Berg District ■ Oberberg District

